

NOVA SCOTIA GROUND WATER ASSOCIATION

Water Talk

WELL DRILLERS – WELL DIGGERS – PUMP INSTALLERS – MANUFACTURERS & SUPPLIERS - TECHNICAL

Fall 2016

Who We Are

NSGWA is an Industry Association of five divisions: Well Driller's, Well Digger's, Pump Installers, Manufacturers and Suppliers and Technical. The Board of Director's consists of five volunteers and a Secretary-Treasurer. Our By-Laws, Memorandum of Association and Memorandum of Understanding with NS Environment can be found on our website: <<http://www.nsgwa.ca>>. We have a toll-free number (1-888-242-4440) to better serve you.

www.nsgwa.ca 119 Bakers Point Road, East Jeddore, NS B0J 1W0 1-888-242-4440

Message from the President

Well can you believe that we are talking drought in Nova Scotia! It has been so dry the ground is dusty down 6-8' in most places. The lakes and rivers are so low that it will take a lot of rain to bring them back up but I'm sure that will happen soon. The dry weather has created a lot of work for the industry which is a bonus.

We are trying to get back on track with our meetings and will be holding our regular **fall meeting** at the **Ramada on November 19th**. With the water regulations under review, we need to keep following protocol and hope that the new regulations side with the industry and we are hoping to hear an update in the very near future.

Industry needs to find a way or method to ensure that there is value to your certification and the Continuing Education Point system. Over the past few years we have kicked around various ideas and ways of doing this but nothing seems to stick or be adopted by either industry or government. I think that it is imperative that we find a way of ensuring that our work is done by certified people. We are searching for any suggestions from members; and would like to **hear from you** either by sending a note to Noreene or mention at the upcoming meeting.

Con't

We have noticed that most provinces have some type of point structure in place and seem to be followed fairly well. I would say that the problem with our industry and our point structure affects mostly pump installers and well diggers. There is nothing more discouraging than to put all this time, effort and money into being certified with the province and then have some unlicensed guy come and take away work, charge less, work not done to code and really they have no fear of penalty because the chances of him getting caught are slim and if they do; there is a loophole that will let them off.

On the brighter side I am finding more homeowners and contractors are asking for certified people to work on their wells and calling the NSGWA office for a listing of such. So I am hopeful that with word of mouth and our outreach at the Ideal Home Show; homeowners are seeing that good quality work comes with asking for certification.

See you at the fall meeting

John Kidson – Chair

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Upcoming Dates

NSGWA Fall Meeting

Where: **Ramada Park Place Hotel and Conference Center**
240 Brownlow Ave, Dartmouth, NS

When: **Saturday, November 19, 2016**

Start: **1:00PM**

Agenda

1. Opening remarks
2. Review of 2015 AGM Minutes
3. Presentation/update
4. New Business
5. Other Business
6. Adjournment

Please be advised Agenda is subject to change

Ideal Home Show

Where: **Exhibition Park, 200 Prospect Rd, Halifax**

When: **March 31 – April 2, 2017**

This is a great way to help promote your company while promoting the NSGWA. You get to meet and talk to potential homeowner's and promote your business. This is a "word of mouth industry" so why not?! You also receive CEP points while doing so.

If you would like to "Man the Booth" for the NSGWA, please contact Noreene at the NSGWA office for times.

NSE UPDATE

Nova Scotia Environment has put together some information for homeowners as a response to the drought affecting a number of dug wells, mainly in SW Nova Scotia,.

The fact sheet "When the water comes back: tips for well owners" provides a few things for people to do to ensure they continue to have safe drinking water. We promote and provide links for the provincially Certified Well Contractors. This information can be found on the Nova Scotia Water Shortage website: <http://novascotia.ca/watershortage/well-owners.asp>

***** **PLEASE NOTE** *****

Rewrites and new applicants Exams are being held twice a year. If you are requiring a course, please contact the NSGWA office to be put on the list as it is a seat basis.

Atlantic Treasure

Story bits taken from Ground Water Magazine Summer 2016 on our very own Valley Well Drillers, Jordan Rogers

"He puts a lot stock in belonging to the Nova Scotia Water Well Driller's Association (now Nova Scotia Ground Water Association). "We get to discuss any problems with our regulations. Usually they have a person from the government there to see what we're talking about and note any changes we need made," he says."

"Providing good customer service means a lot to Rogers and his team. "Making sure the customer is happy - that's the biggest thing," he says. "With today's social media, one angry customer can cause problems. The situation may be out of control - we're battling Mother Nature every day, but that customer's still got to be happy when you drive off the property." Sometimes all it takes is communication and helping the well owner understands why things didn't go as expected, he says."

"Everyone is still charging the same price," he says. "We talk about raising the prices and sometimes we get a small increase, but then it gradually works its way down because people are hungry for additional work." Rogers subscribes to the philosophy that a rising tide lifts all boats. "We should be working together, and if one company does well, they all will."

Taken from: *Ground Water Magazine Summer 2016, "Atlantic Treasure" by Colleen Cross; Pages 12-13*

Success is the result of perfection, hard work, learning from failure, loyalty, and persistence.

Colin Powell



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• Well Water & Septic Inspection
• Pipeline Video Inspection

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DEAN WALKER M.A.Sc., P.Geo.

In-Situ Geothermal Conductivity Earth Energy Testing
Drill/Dug Well Water Quantity & Quality Tests/Cleaning
QP2 Septic System Dye Test/Tank Locate/Smoke Blower
Water Leak Detection • Well Video Inspection
Radon Gas Monitors • Locate Buried Well Cables/Lines
Salt Water Well Intrusion Downhole Temp/Cond Profile